

The 7-Minute Split Test!

Let's make testing feel less like work and more like a life hack.
Here's your step-by-step, minute-by-minute plan to get a real, working test live today.

It's simple. You show one version of a webpage (Version A) to half your visitors, and a slightly tweaked version (Version B) to the other half. Then, you sit back and let the data show you which one performs better.
No guesswork. No opinions. Just proof.

Example: • Version A: "Start Your Free Trial" • Version B: "Get My Free Account"

Minute 1: Pick Your Page

Choose a page that matters; your homepage, a landing page, or a popular blog post.
If it gets traffic, it's test-worthy. If it converts, it's money.
Start there.

Need inspiration?

- Homepage with a CTA above the fold
- Pricing page with lots of bounce
- Newsletter sign-up page

Minutes 3-4: Create Your Variant

Open up [PageTest.AI](#)

- Duplicate your original page
- Make the change
- Paste both URLs into PageTest.AI
- Add your site's tracking snippet (we'll walk you through it, zero coding required)

BOOM. Variant created.

Minute 6: Launch The Test

Click launch, and let PageTest.AI split your traffic evenly between your two versions.

While You Wait...

Here are some things you could do instead of obsessively refreshing your analytics:

- Think up your next test idea
- Update your "about" page that hasn't changed since 2018
- Tell your team you've officially joined the CRO elite
- Or... go outside. That works too.

You Did It!

No really — you just launched a test while the kettle was boiling.
You're officially part of the 1% of people who actually test instead of guessing.

The 7 Minute Setup!

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Minute 2: Choose What to Tweak

Don't overthink it. Choose one small change that could make a big difference.

Here are a few crowd-pleasers:

- CTA button text: "Buy Now" vs "Get Yours"
- Headline: "Start now" vs "Make it happen"
- Product photo vs human using the product
- Signup form: With vs Without testimonials nearby

Minute 5: Set Your Goal

What do you want people to do?
Choose a conversion goal:

- Click the CTA
- Fill out a form
- View a pricing page
- Complete checkout

Keep it clear and simple. If you're not sure, start with button clicks.

Minute 7: Set a Reminder & Walk Away

This is the hardest part: don't touch it. Let the data roll in.
Set a reminder to check back in 7 days (or sooner if you've got high traffic). You want enough visitors to make a confident call — but don't stress over perfect stats.

Good things take a bit of time.

How to Know If It Worked

Log into PageTest.AI after a few days and check your results. You'll see:

- Which version got more conversions
- Statistical confidence
- Clear winner (highlighted — no calculator needed)